

# PARTNERING FOR NETWORK DEMANDS

The Wing is a co-working space designed for women only that's igniting the entrepreneurial spirit of women, providing a working environment that allows for creativity and empowerment. With more than 9 locations in the U.S alone, The Wing provides its members with open office space for daily work hours as well as networking areas for events and more.

A co-working space must provide a "ready to work" environment to its members, inclusive of high-speed internet. To do so, The Wing partnered with Tekscope to help them build a network capable of supporting their growing members base, as well as the abrupt WiFi demands when networking events are happening.

The project started with wireless surveys to plan and design a wireless network that achieves the best coverage possible. Then, identifying the right access points that allow scalability to meet the shifts in demand without compromising service quality and speed. The Wing chose to use Cisco Meraki access points as they are cost-effective and flexible, best of breed, and easier to deploy. Further, the analytics provided by these devices makes management and network optimization a much easier and streamlined process.

By carefully listening to The Wing's growth goals, Tekscope was able to build a network solution that gives them enough room to grow when higher performance is needed. The digital-ready network that Tekscope designed for The Wing is a comprehensive architecture, from switches to firewalls, to access points, the entire solution not only works for the current needs but for the increasing demands too. Also, the Network Managed Service Agreement covers the monitoring and management of the network, becoming an extension of The Wing's IT team.

"Tekscope came to us like an answered prayer.

From our very first interaction to 6 remote locations, and an HQ expansion later, Tekscope has truly helped us turn a corner in our business and network reliability. They consistently provide excellent service, support, and next-level attention to detail on every build.

When it comes to tech and scaling a business, you need vendors that you can trust to go the extra mile. I consider the people at Tekscope to be a direct extension of my department and permanent members of our young, but rapidly growing organization. I couldn't recommend a better company to handle your network and IT infrastructure needs" – **The Wing**

